



## 4b. Rehearsal at Checkout Instructor's Guide

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### Set-up

- Determine time and location for rehearsal activity
- Prepare compilations of fruits and vegetables to present to trainee at checkout
  - Determine maximum value for each transaction
  - See “Fruit and Vegetable Calculation Worksheet” (from 4a training activity) for ideas
  - Create three or four compilations with at least one where WIC check will cover all produce presented
- Prepare your responses to trainees’ suggestions for appropriate reactions to situation

### During the Activity

- Explain that the following rehearsal will help them practice calculation skills so they can be useful in assisting and coaching WIC customer using WIC fruit and vegetable check
- Begin activity
  - Tell trainee maximum amount of first WIC fruit and vegetable check
  - Present your prepared purchase of fruits and vegetables
  - As subtotal approaches total amount, pause scanning
  - Ask trainee to calculate remaining value
  - Have trainee review remaining items for checkout
  - Ask trainee whether remaining value will likely cover cost of remaining items
    - If not, ask trainee what other options could be given WIC customer in this situation
  - Discuss response and offer additional suggestions
- Repeat process, as necessary

### After the Activity

- Ask for questions about WIC fruit and vegetable checks
- Remind trainees about which items from produce department are NOT approved for use with WIC fruit and vegetable check

**NOTE:** There is no trainee activity sheet to accompany this training activity (4b). The instructor will provide all necessary materials and directions.